

Falcon Flex for U.S. Government

Consolidate security. Optimize outcomes.
Maximize value.

Challenges

Today's modern cyber adversaries are fast. According to the CrowdStrike 2026 Global Threat Report, it only takes an average of 29 minutes for an eCrime attacker to gain access to an endpoint and begin moving laterally. To combat these constantly evolving threats, security teams need to be faster than their adversaries.

Security operations centers (SOCs) need a flexible security platform that can adapt to the changing threat landscape and can evolve as operational requirements change. When a new security need arises, security teams need an adaptive platform to quickly add new capabilities for new use cases without redeploying sensors and adding extra procurement cycles and legal approvals.

Some legacy vendors only offer traditional contracts that require a multi-year commitment with licensing for a fixed number of products. Though this option is important, it may not offer flexibility. If mission requirements or threat conditions change, agencies are often forced to restart lengthy acquisition processes — delaying modernization and increasing operational risk.

Solution

CrowdStrike Falcon® Flex delivers ultimate flexibility with frictionless access to the CrowdStrike portfolio.* Deploy only what you need, when you need it, to achieve the lowest total cost of ownership (TCO) possible while optimizing security outcomes.

With Falcon Flex, customers can unlock greater economic value for a pre-negotiated commitment that can be drawn down over time. The balance can be used to easily expand access to additional CrowdStrike offerings during this period, including newly released modules and services. This reduces or entirely skips the often lengthy procurement cycle or legal reviews related to out-of-cycle purchases.

By enabling mission-driven activation rather than fixed entitlements, Falcon Flex helps organizations protect their investment and their environment. Customers get access to the industry-leading CrowdStrike Falcon® platform and gain the flexibility to swap products, including new offerings, to move even faster than the adversary.

*Incident response and other professional services may require a separate agreement.

Key benefits

- Get the greatest value from your CrowdStrike investment
- Enjoy full financial visibility with frictionless procurement
- Gain best-of-breed security with maximum flexibility

Key advantages

Get the Greatest Value with Maximum Savings

- **Get significantly better value than standard volume pricing:** With Falcon Flex, customers can unlock greater economic value with a flexible licensing agreement that is customized to fit each organization's unique set of requirements.
- **Get larger discounts for larger pre-negotiated commitments:** Customers unlock greater economic value for making multi-year commitments that can be drawn down over time. The commitment balance can be used to easily expand access to additional CrowdStrike offerings during this period, including newly released modules and services.

Enjoy Full Financial Visibility with Frictionless Procurement

- **Plan long-term investment by locking in renewal rates:** Secure your savings upfront and make security decisions on your own terms without having to wait for the next renewal. With Falcon Flex, customers can draw down their balance at any time to immediately react to new security challenges with greater agility and flexibility.
- **Skip additional procurement approvals for new purchases:** Spend less time on logistics and more time delivering measurable security outcomes. With Falcon Flex, customers can activate additional capabilities within their existing commitment and reduce the need for repeated acquisition actions or extended contracting reviews for out-of-cycle purchases.

Gain Best-of-Breed Security with Maximum Flexibility

- **Protect your environment with the industry's best adversary-aware security platform:** The Falcon platform was designed with modularity in mind. As your organization expands or matures, the Falcon platform easily grows with you without the need to deploy new security sensors or learn completely new consoles. Customers also benefit from CrowdStrike's award-winning threat intelligence, ensuring even sophisticated adversaries have nowhere to hide.
- **Swap products, including new offerings, to outpace your adversaries:** Falcon Flex customers enjoy the flexibility to swap one module for another during their agreement if the need arises. Additionally, with a constantly evolving threat landscape, gain peace of mind with access to future CrowdStrike offerings that may become available during a Falcon Flex agreement term.

Availability

Falcon Flex for U.S. Government is available exclusively to U.S. federal, state, and local government customers.

About CrowdStrike

CrowdStrike (Nasdaq: CRWD), a global cybersecurity leader, has redefined modern security with the world's most advanced cloud-native platform for protecting critical areas of enterprise risk — endpoints and cloud workloads, identity and data.

Powered by the CrowdStrike Security Cloud and world-class AI, the CrowdStrike Falcon® platform leverages real-time indicators of attack, threat intelligence, evolving adversary tradecraft and enriched telemetry from across the enterprise to deliver hyper-accurate detections, automated protection and remediation, elite threat hunting and prioritized observability of vulnerabilities.

Purpose-built in the cloud with a single lightweight-agent architecture, the Falcon platform delivers rapid and scalable deployment, superior protection and performance, reduced complexity and immediate time-to-value.

CrowdStrike: We stop breaches.

Learn more: <https://www.crowdstrike.com/>

Start a free trial today: <https://www.crowdstrike.com/free-trial-guide/>



CrowdStrike: Best-of-breed security

- Leader in Endpoint Security¹
- Leader in EDR/XDR²
- Leader in Identity Security³
- Leader in Cloud-Native Application Protection Platforms (CNAPP)⁴
- Leader in Managed Detection and Response (MDR)⁵
- 100% Ransomware Detection and Prevention⁶
- 100% Detection. 100% Protection. Zero False Positives.⁷

1. Named a Leader in the 2025 Gartner® Magic Quadrant™ for Endpoint Protection Platforms

2. Named a leader in The Forrester Wave™: Extended Detection and Response Platforms, Q2 2024

3. Named a leader and Outperformer in the 2025 GigaOm Radar for Identity Threat Detection and Response (ITDR)

4. Named a leader in the IDC MarketScape: Worldwide Cloud-Native Application Protection Platform 2025

5. Named a leader in The Forrester Wave™: Managed Detection and Response Services, Q1 2025

6. SE Labs® Enterprise Advanced Security (EDR) Ransomware Test, Q4 2025

7. MITRE ATT&CK® Evaluations: Enterprise 2025

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