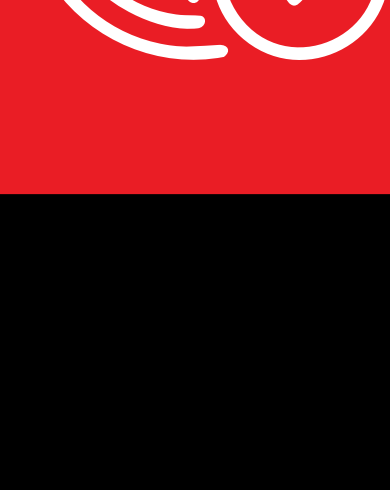


10 Key Considerations When Evaluating an Incident Response Retainer

Choose a partner that strengthens your defenses and responds rapidly when it matters most.



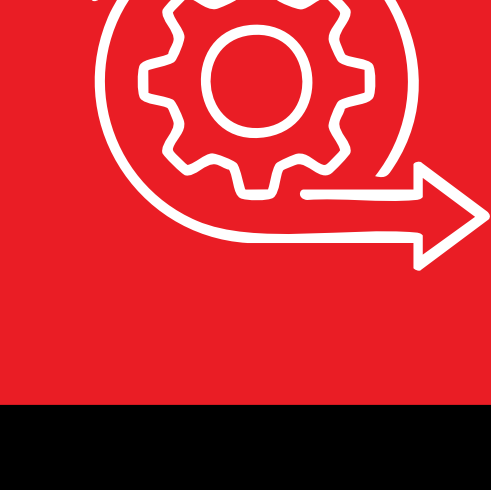
1. RESPONSE TIME AND AVAILABILITY

Challenge

Delays in response can lead to data loss, reputational harm, and prolonged downtime, making swift action critical.

CrowdStrike Advantage

CrowdStrike's global network of skilled responders and the AI-native CrowdStrike Falcon® platform enable rapid, precise action within minutes of an alert.



2. FLEXIBILITY

Challenge

Retainers that lack a prescriptive approach leave organizations without clear guidance to address their unique risks and challenges effectively.

CrowdStrike Advantage

CrowdStrike's modular and customizable retainer services adapt to specific risk profiles, industries and operational requirements, addressing wide-ranging cybersecurity challenges.



3. SCOPE OF SERVICES OFFERED

Challenge

Limited service options can hinder your ability to proactively identify vulnerabilities and effectively respond to incidents.

CrowdStrike Advantage

CrowdStrike offers over 50 unique services that cover pre-breach, breach, and post-breach phases, including cloud, SaaS, and identity assessments, ensuring robust preparation and response.



4. EXPERTISE AND TRACK RECORD

Challenge

Inadequate expertise can lead to missed opportunities to detect and mitigate complex threats like ransomware and nation-state attacks.

CrowdStrike Advantage

CrowdStrike's extensive frontline experience in high-profile global cyberattacks provides deep expertise in adversary tactics.



5. ECOSYSTEM OF PARTNERSHIPS

Challenge

Without strong partnerships across cyber insurers and tech providers, incident response efforts may face delays and lack the comprehensive support needed for swift resolution.

CrowdStrike Advantage

CrowdStrike partners with over 40 cyber insurers and an ecosystem of tech alliances to ensure comprehensive coverage and seamless tool integration.



6. PRE- AND POST- INCIDENT SUPPORT

Challenge

A lack of proactive planning and post-incident analysis leaves organizations vulnerable to recurring attacks and long-term weaknesses.

CrowdStrike Advantage

CrowdStrike strengthens your defenses with pre-incident planning, readiness assessments, and post-incident forensic analysis.



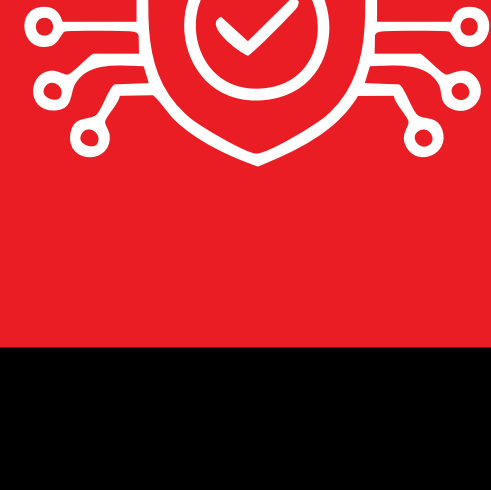
7. SCALABILITY AND GLOBAL REACH

Challenge

Organizations with limited regional expertise or coverage risk slow responses during incidents.

CrowdStrike Advantage

CrowdStrike delivers scalable, global incident response with 24/7 coverage and teams in strategic regions worldwide.



8. IMPACT TO CYBER INSURABILITY

Challenge

Cyber insurers seek a strong security posture, which lowers risk and improves incident response efficiency.

CrowdStrike Advantage

CrowdStrike is deeply entrenched in the cyber insurance ecosystem, with extensive partnerships across over 40 pre-established cyber insurance carriers. Combined with proactive services under the CrowdStrike Services Retainer, CrowdStrike solutions strengthen your insurance profile and may lead to preferential terms.



9. LONG-TERM PARTNERSHIP AND RELATIONSHIP

Challenge

A transactional approach to incident response prevents organizations from maturing their security posture over time.

CrowdStrike Advantage

CrowdStrike builds long-term partnerships, offering strategic roadmaps to align with your evolving cybersecurity needs.



10. INCIDENT ESCALATION

Challenge

Unclear escalation protocols can create confusion, delaying critical coordination during high-pressure incidents.

CrowdStrike Advantage

CrowdStrike's structured incident escalation facilitates seamless collaboration with internal teams and external entities.

When you choose a CrowdStrike Services Retainer, you gain a partner that prepares your organization to face any threat with speed, expertise, and confidence.

[Download the white paper to learn more about our services.](#)