I am Security I am.

I am Security I am!

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Do you want to try Vectra?

Proof of Value (POV) from the comfort of your remote office or anywhere. Read through to find out how to plan and resource a successful PoV from anywhere with Vectra.
Would you like to try it from here or there?

Would you like to try it from anywhere?

Vectra Threat Detection and Response Proof of Value provides a live, immersive evaluation in a lab which replicates a common IT environment. Quickly and efficiently experience how Vectra Network Detection and Response (NDR) software addresses your needs.

- no equipment to install
- no network configuration changes to get approved
- no data governance issues to resolve
- no concerns about impacting a production environment to limit the scope of testing
Business Value
Reduce the risk of a breach

Benefit
200%
workload reduction

PoV Proof Points
• Guided attack simulations
• Red team hunt

- IT Central Station Testimonial
Would you like to try it from your home?

Business Value
Improve SOC efficiency

Benefit
100%
decrease in time to respond

PoV Proof Points
- Validate usability and workflow
- Test product integrations

Would you like to try it as you roam?

- IT Central Station Testimonial
**Business Value**
Achieve and maintain compliance

**Benefit**
$7M Saved
Eliminated need for post-breach forensic analysis

**PoV Proof Points**
- View common compliance use cases (pre-built)
- Build and validate your own compliance use cases

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- Case Study, Texas A&M
Would you like to try it while you eat?

Would you like to try it from your seat?

### Business Value
Secure the cloud

### Benefit
6 Month ROI

### PoV Proof Points
- Prove full visibility of cloud networks
- Validate devops workflows for deployment and scale

- IT Central Station Testimonial
Try it in your SOC. Try it in your NOC.

Try it in your Cloud. Try it all around!

Vectra Demo Environment

In this environment you get a view into a sample production environment with threats ranging from low threat/confidence to high threat/confidence. You get to walk through how these threats are scored and visualized in such a way to maximize the SOC Analysts time, focusing them in on the most serious threats. Learn how these insights are seamlessly integrated into the metadata to allow for extensive threat hunting and triaging of events.
Try it for your SaaS.

Try it for your IaaS.

In this Vectra hosted cloud-based workshop, Vectra Security Engineers will execute an assumed compromise attack simulation using real world tools in a replicated common IT environment. You will see the typical components of an attack as it proceeds across the kill chain and how the Vectra platform detects the behaviors and enables SOC Analyst to focus in on that advanced threat.

Attack Simulation Workshop
Try it anywhere you like.

From anywhere you like.

Custom Testing and Validation Workshop

Taking the concept of the Attack Simulation Workshop a step further. In this workshop, we conduct custom testing and scenario walkthroughs prior, or in lieu of, running tests in your production environment. A dedicated (or shared) environment can be setup for you. You will be given VPN access to the lab and all its resources to run your tests.
The following table details the typical steps, timeframe, and resources associated with running a successful Vectra PoV.

<table>
<thead>
<tr>
<th>Timeline</th>
<th>Steps</th>
<th>Goal</th>
<th>Vectra Resource</th>
<th>Company Resource</th>
</tr>
</thead>
<tbody>
<tr>
<td>Before</td>
<td>PoV Scoping</td>
<td>Determine required capabilities and derive success criteria. If customized red team testing is required, determine required toolsets. Schedule the timeframe for the PoV.</td>
<td>Security Engineer</td>
<td>SOC Analyst</td>
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<td>SOC Manager</td>
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<td>Security Engineer Engineer</td>
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<tr>
<td>Day 1</td>
<td>Lab Access and Walkthrough</td>
<td>Connect to lab (VPN) and gain an understanding of the topology. Walk through the Cognito modules: Detect, Recall, and Stream.</td>
<td>Security Engineer</td>
<td>SOC Analyst</td>
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<td>SOC Manager</td>
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<td>Security Engineer Engineer</td>
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<tr>
<td>Day 1</td>
<td>Attack Simulation Workshop</td>
<td>Demonstrate advanced attacker methods and how Cognito platform detections work to surface them.</td>
<td>Security Engineer</td>
<td>SOC Analyst</td>
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<td>SOC Manager</td>
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<td>Security Engineer Engineer</td>
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<tr>
<td>Day 1~5</td>
<td>Complete Success Criteria environments</td>
<td>Execute tests against the pre-determined success criteria. These tests may be run with a Vectra Security Engineer or independently by your team.</td>
<td>Security Engineer</td>
<td>SOC Analyst</td>
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<td>SOC Manager</td>
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<td>Security Engineer Engineer</td>
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<tr>
<td>Day 5*</td>
<td>PoV Close</td>
<td>Present final report summarizing the value that was observed during the PoV.</td>
<td>Security Engineer</td>
<td>SOC Analyst</td>
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<td>SOC Manager</td>
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<td>Security Engineer Engineer</td>
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</tbody>
</table>

Your Vectra Security Engineer (SE) will work with you to define a customized plan optimized for your success criteria.
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Ready to try Vectra from anywhere?

Remote PoV
PoV Terms of Use

The software and costs associated with services or cloud use are free of charge for the duration of the PoV with no obligation for purchase at the end of the PoV term. All Vectra Virtual PoV’s are limited to a term of 5 business days, upon which all products and services supplied by Vectra will be decommissioned. If an extension is required, please work with your Vectra account team. All Vectra Virtual POV’s are subject to Vectra’s standard terms of service located at the URL vectra.ai/legal/terms-of-service.

For more information: www.vectra.ai/security-i-am