CrowdStrike Services can provide the critical insight necessary before a merger or acquisition, so your organization can avoid introducing unnecessary risk and expense.

**OVERVIEW**

You would never purchase a house without an inspection. Why invest millions of dollars in a business without properly assessing it? Likewise, any merger or acquisition scenario that would involve integrating networks or services with a previously unvetted organization or partner should undergo extensive scrutiny. The CrowdStrike® Services Merger and Acquisitions Cyber Risk Assessment provides the proactive visibility necessary for M&A activities to be successful without introducing new risks.

**CROWDSTRIKE GETS THE RIGHT ANSWERS TO THE RIGHT QUESTIONS**

Expanding your organization’s operational capabilities shouldn’t mean increasing the risk to your business operations. But various scenarios could arise with a potential merger or acquisition partner that can introduce new issues:

- A potential partner organization could already have vulnerabilities that can be exploited to gain access to your network and sensitive data.
- The partner’s network could have been compromised by attackers who have extracted valuable intellectual property from the acquisition partner’s environment, materially impacting its valuation.
- The partner organization could lack sufficient controls to match your organization’s current information security strategy and introduce unintended vulnerabilities.

CrowdStrike Services can perform the necessary analysis, testing and overall diagnosis of these scenarios utilizing the Falcon platform for immediate visibility into endpoint activity in both the client and third-party environments.

The goal: provide the recommendations and information necessary for your management team to make informed decisions before a potential transaction.

**KEY STATS**

<table>
<thead>
<tr>
<th>Stat</th>
<th>Value</th>
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<tbody>
<tr>
<td>$600 BILLION</td>
<td>The estimated annual value of intellectual property stolen from the U.S. economy&lt;sup&gt;1&lt;/sup&gt;</td>
</tr>
<tr>
<td>191 DAYS</td>
<td>The average time adversaries dwell in an environment before they are detected and ejected&lt;sup&gt;2&lt;/sup&gt;</td>
</tr>
<tr>
<td>$4.8 MILLION</td>
<td>The average total cost of a data breach globally in 2018&lt;sup&gt;2&lt;/sup&gt;</td>
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<sup>1</sup> The IP Commission Report on the Theft of Intellectual Property — May 2017
<sup>2</sup> Ponemon Institute 2018 — Cost of Data Breach Study: Impact of Business Continuity Management — October 2018
WHY CROWDSTRIKE?

INVESTIGATIVE SKILLS
The CrowdStrike Services team brings technical and investigative skills developed over years of incident response engagements. CrowdStrike's expert team members average 10 years of experience and come from military and government intelligence agencies and top security consulting firms. Remember, your adversaries are people and you need seasoned professionals with the right experience to discover and mitigate damage to your business-critical operations.

SUPERIOR TECHNOLOGY: THE FALCON PLATFORM
CrowdStrike's proprietary tools automate investigative tasks and enable network traffic and host-based artifacts to be rapidly evaluated. This occurs even across networks that contain hundreds of thousands of systems. Get a forward-looking windshield view now, before attacker actions occur.

ADVANCED THREAT INTELLIGENCE: CROWDSTRIKE INTELLIGENCE
CrowdStrike ensures a team that is focused on researching the latest exploits and reverse engineering malicious software. The team also profiles key attack groups, including their tools, practices and objectives along with corresponding indicators of compromise (IOCs) and indicators of attack (IOAs).

MANAGEMENT EXPERIENCE
The CrowdStrike Services team comprises experienced and trusted professionals providing guidance and actionable advice on the business impact of security issues discovered during the assessment.

Learn more at www.crowdstrike.com/services
Contact: Services@crowdstrike.com
1-855-276-9347

RISK DETECTION IN ACTION
The following example illustrates the type of risks that can be uncovered in a typical engagement. During an assessment of a company that a client was acquiring, CrowdStrike Services found:
- Many commodity malware infections that had propagated throughout that company's environment undetected
- Numerous poor security practices that were exposing the company to more threats

Based on the risks CrowdStrike uncovered, the client decided to cancel this transaction and avoid suffering a breach. However, it is important to remember that the potential for a breach is not the only risk to consider before embarking on an acquisition of or investment in a potential partner organization. A combination of security risks may exist, which is why an M&A assessment should be part of your organization's strategy.

ABOUT CROWDSTRIKE SERVICES
CrowdStrike Services equips organizations with the protection and expertise they need to defend against and respond to security incidents. Leveraging the cloud-delivered CrowdStrike Falcon® platform — next-generation endpoint protection, cyber threat intelligence gathering and reporting operations, and a 24/7 proactive threat hunting team — the CrowdStrike Services security team helps customers identify, track and block attackers in real time. This unique approach allows CrowdStrike to stop unauthorized access faster and prevent further breaches. CrowdStrike also offers proactive services so organizations can improve their ability to anticipate threats, prepare their networks, and ultimately stop breaches.

FORRESTER WAVE: CROWDSTRIKE SERVICES POSITIONED AS A LEADER
"CrowdStrike has an advantage in its threat intelligence and response expertise."
— Forrester Wave: Cybersecurity Incident Response (IR) Services Q1 2019